



Sales Representative - Wireline

Calmena Energy Services is a fast-growing Oilfield services company with opportunities to grow and advance within its Corporate Wireline Division based in Calgary. The Sales Representative will report into the Wireline Sales Manager and will be responsible for developing relationships with clients and generating new business through industry networking.

Responsibilities:

- Building relationships with customers, constantly monitoring their evolving needs as technology advances
- Networking extensively to maintain and pursue business relationships
- Assuring business strategies are consistent with overall objectives for the organization
- Prioritizing product opportunities to maximize sales and profits
- Monitoring and evaluates programs and expenditures
- Handling special projects, as assigned

Qualifications:

- Minimum of 5 years sales experience in completions, with preference give to candidates with field experience
- Experience in the oilfield services industry required
- Commitment to customer service
- Strong organizational, teamwork and communication skills
- Thorough understanding of customer needs and help provide solutions
- Strong computer skills, including proficiency in Microsoft Excel and Word
- Good business acumen
- Excellent presentation skills
- Class 5 Driver's License required
- Travel within Western Canada will be required

Calmena offers a competitive compensation package and benefit plan.

If you are bright, hard-working, ethical, safe, energetic and career-oriented we are interested in speaking with you! Interested applicants, please send an updated resume to resumes@calmena.com.

We thank you for your interest in Calmena!